



Iraq Telecommunications Market Indicators and Projections July 2017

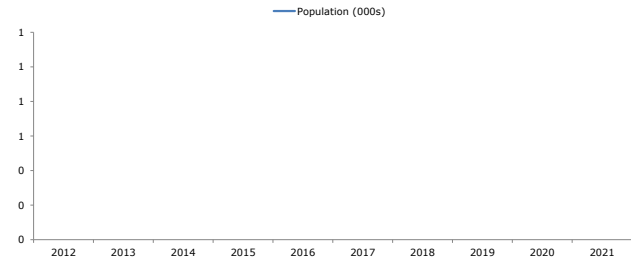
DEMOGRAPHICS	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	COMPOUND ANNUAL GROWTH RATE			
											CAGR 12-16	CAGR 17-21	CAGR 12-21	
Population (000s)														
Population growth (000s)														
Population growth %														
<small>*Estimated</small>														
ECONOMY														
GDP (US\$ millions)														
GDP per capita (US\$)														
IT AND INTERNET INFRASTRUCTURE														
Fixed Internet accounts (000s)*														
Fixed Internet accounts added (000s)														
Fixed Internet accounts penetration %														
Internet users (000s)*														
Internet users added (000s)														
Internet users penetration %														
<small>Internet users includes those who use the Internet through both fixed and mobile Internet</small>														
<small>*Estimated</small>														
TELECOMS INFRASTRUCTURE														
Mainlines (000s)*														
Mainlines added (000s)														
Growth %														
Mainlines penetration %														
Number of cellular operators														
Cellular subscriptions (000s)														
Cellular subscriptions added (000s)														
Growth %														
Cellular penetration %														
Prepaid cellular subscriptions (000s)*														
Prepaid cellular subscriptions added (000s)														
Prepaid cellular subscriptions growth %														
Prepaid cellular subscriptions as a % of total cellular subscriptions														
Postpaid cellular subscriptions (000s)*														
Postpaid cellular subscriptions added (000s)														
Postpaid cellular subscriptions growth %														
Postpaid cellular subscriptions as a % of total cellular subscriptions														
Mobile broadband accounts (000s)*														
Mobile broadband accounts added (000s)														
Mobile broadband growth %														
Mobile broadband accounts as a % of total cellular subscriptions														
Dedicated data SIMs (000s)*														
Dedicated data SIMs added (000s)														
Dedicated data SIMs growth %														
Dedicated data SIMs as a % of total cellular subscriptions														
<small>Dedicated data SIMs are mobile broadband connections that are exclusively used for Internet access, such as USB dongle connections</small>														
Handset SIMs (000s)*														
Handset SIMs added (000s)														
Handset SIMs growth %														
Handset SIMs as a % of total cellular subscriptions														
<small>Handset SIMs are accounts available for cellular handsets that either allow for voice only or voice and data</small>														
<small>*Estimated</small>														

TELECOM REVENUES

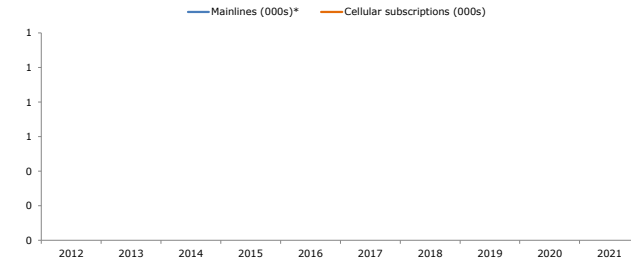
CELLULAR

Cellular revenues (US\$ 000)*										
Monthly ARPU (US\$)										
Postpaid cellular revenues (US\$ 000s)*										
Monthly ARPU (US\$)										
% of total cellular revenues										
Prepaid cellular revenues (US\$ 000s)*										
Monthly ARPU (US\$)										
% of total cellular revenues										
Mobile data Revenues (US\$ 000s)*										
% of total cellular revenues										
Mobile voice revenues (US\$ 000s)*										
% of total cellular revenues										

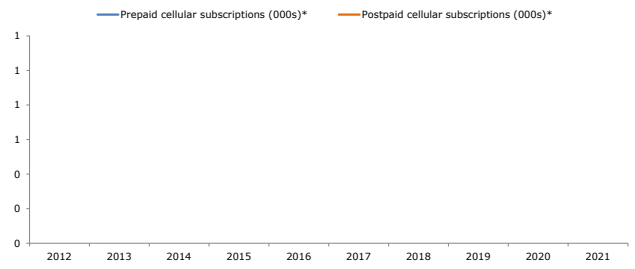
Population



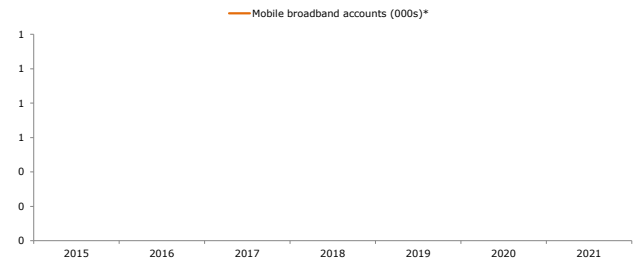
Cellular and fixed voice lines



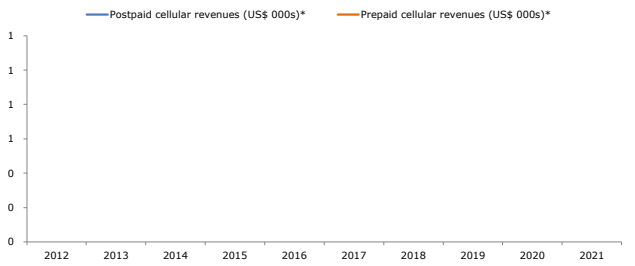
Postpaid/prepaid cellular subscriptions



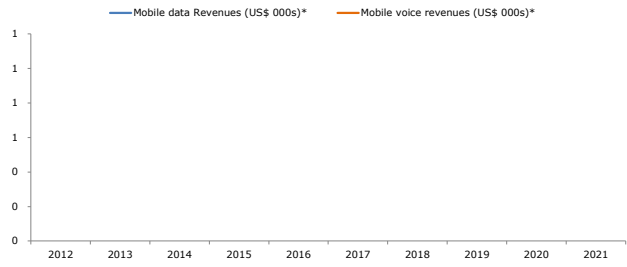
Mobile broadband lines



Postpaid/prepaid revenues



Data/Voice mobile revenues



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