

# Oman Telecommunications Market Indicators and Projections January 2018

	2012	2013	2014 2015	2016	2017	2018	2019	2020	2021	COMPOUND ANNUAL GROWTH RATE
DEMOGRAPHICS										CAGR 12-16 CAGR 17-21 CAGR 12-21
Population (000s)										
Population growth (000s)										
Population growth % Number of households (000s)*										
Households growth (000s)										
Household size										
*Estimated										
ECONOMY										
[		1		_						
GDP (US\$ millions) GDP per capita (US\$)										
*Estimated										
IT AND INTERNET INFRASTRUCTURE										
Fixed Internet accounts (000s)*										
Fixed Internet accounts added (000s)										
Fixed Internet accounts penetration %					1					
Internet users (000s)*										
Internet users penetration %										
Total country Int'l Internet bandwidth Mbps		T .		1	1	1	1			
Bandwidth added Mbps		<u> </u>		<u> </u>	1					
Bandwidth growth %								-		
*Estimated										
TELECOMS INFRASTRUCTURE										
					_					
Number of fixed voice operators Mainlines (000s)		-	+	+	+	1		1		
Mainlines (000s) Mainlines added (000s)		<del> </del>		1	1	1				ļ <u> </u>
Growth %										
Mainlines penetration %		1		1	1	1	1	1		
Residential mainlines %										
Household penetration %										
Residential mainlines (000s)										
Business mainlines %										
Business mainlines (000s)										
				1				1		
Payphones as % of mainlines Payphones (000s)										
Paypnones (UUUS)					1	1	1			
Fixed broadband subscriptions (000s)*										
Fixed broadband subscriptions added (000s)										
Growth % Fixed broadband subscriptions as a % of total fixed Internet										
accounts										
DCIhi-ti (000-)					1		1			
DSL subscriptions (000s) DSL subscriptions added (000s)										
Growth %										
DSL subscriptions as a % of total fixed broadband subscriptions										
					1	1	1			
Fixed Wireless broadband subscriptions (000s)										
Fixed wireless broadband subscriptions added (000s)										
Growth % Wireless broadband subscriptions as a % of total fixed broadband		1			+	<b> </b>				
subscriptions		]			1	1				
				_	_	_				
Leased line subscriptions / FTTx (000s)* Leased line subscriptions / FTTx subscriptions added (000s)		1			+	<b> </b>				1
Growth %										
Leased line subscriptions / FTTx as a % of total fixed broadband						_				
subscriptions		1	1	1	1	1	1	1		
Number of cellular operators										
Number of Mobile Virtual Network Operators					+	T.		1	, ,	
Cellular subscriptions (000s) Cellular subscriptions added (000s)		<del>                                     </del>			+	1				
Growth %		<u> </u>		<u> </u>				<u> </u>		
Cellular penetration %					1	1				
Number of MVNO subscriptions (000s)					1					
MVNO subscriptions added (000s)				<u> </u>						
MVNO subscriptions growth %					1					
MVNO subscriptions as a % of total cellular subscriptions		1	<u> </u>		1	1	1	1		
Number of MNO subscriptions (000s)										
MNO subscriptions added (000s)										-
MNO subscriptions growth %					1					
MNO subscriptions as a % of total cellular subscriptions		1	+	+	1	1	1	+		
Prepaid cellular subscriptions (000s)										
Prepaid cellular subscriptions added (000s)					1					
Prepaid cellular subscriptions growth %		1		+	1	<del>                                     </del>				
Prepaid cellular subscriptions as a % of total cellular subscriptions					1	1				
		1	1	1	1	I.	1	1		
Postpaid cellular subscriptions (000s)										
Postpaid cellular subscriptions added (000s)				1	1	1		1		• -
Postpaid cellular subscriptions growth %		1	1	1	1	I .	1	1	1	

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Postpaid cellular subscriptions as a % of total cellular subscriptions											
,			I	II.							
Dedicated data SIMs (000s)											
Dedicated data SIMs added (000s)											
Dedicated data SIMs growth %											
Dedicated data SIMs as a % of total cellular subscriptions											
										,	
Handset SIMs (000s)											
Handset SIMs added (000s)											
Handset SIMs growth %											
Handset SIMs as a % of total cellular subscriptions											
Mobile broadband subscriptions (000s)		T	1		1				1		
Mobile broadband subscriptions (UUUs) Mobile broadband subscriptions added (000s)	+	<u> </u>	1	1							
Mobile broadband subscriptions added (000s)  Mobile broadband growth %	+		1	1	1						
Mobile broadband subscriptions as a % of total cellular	+										
subscriptions											
*Estimated		*	*				,	,			
TELECOM REVENUES											
FIXED VOICE											
Fixed voice revenues (US\$ 000)*					1						
Monthly ARPU (US\$)	+										
MONTHLY ARPO (US\$)			. I		1						
CELLULAR											
Cellular revenues (US\$ 000)											
Monthly ARPU (US\$)	<del> </del>										
		*			•		,	,			
Postpaid cellular revenues (US\$ 000s)*											
Monthly ARPU (US\$)											
% of total cellular revenues											
Prepaid cellular revenues (US\$ 000s)*											
Monthly ARPU (US\$)											
% of total cellular revenues											
		1									
Mobile data Revenues (US\$ 000s)*	+		+		-						
% of total cellular revenues				1							
Mobile voice revenues (US\$ 000s)*											
% of total cellular revenues	+			1	1					-	
		· · · · · · · · · · · · · · · · · · ·	•				•	•			
FIXED INTERNET											
Fixed Internet revenues (US\$ 000)*											
Monthly ARPU (US\$)											
*Estimated	*	•									
Population											
•											

Internet accounts

Fixed Internet accounts (000s)\*

1
1
1
1
0
0
0
0
2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

Total country bandwidth

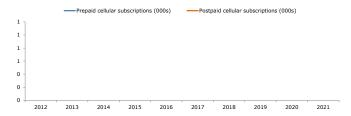
Total country Int'l Internet bandwidth Mbps

1
1
1
0
0
2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

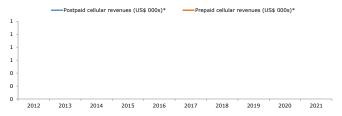
Cellular and mainlines



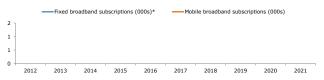
## Postpaid/prepaid celllular subscriptions



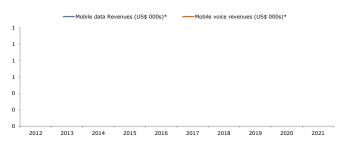
#### Mobile broadband and fixed broadband lines



### Postpaid/prepaid revenues



#### Data/Voice mobile revenues



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