

Palestine Telecommunications Market Indicators and Projections July 2017

	2012	2013	2014	2015	2016	2017	2018 2019	2020	2021	COMPOUND	ANNUAL GROWTH RATE (CAGR)
DEMOGRAPHICS										CAGR 12-16	CAGR 17-21 CAGR 12-21
Population (000s)											
Population growth (000s) Population growth %											
Number of households (000s)*											
Households growth (000s) Household size											
*Estimated					•						
ECONOMY											
GDP (US\$ millions)		1	1								
GDP per capita (US\$)											
IT AND INTERNET INFRASTRUCTURE										CAGD 12-16	CAGR 17-21 CAGR 12-21
							T			CAGR 12-10	CAGR 17-21 CAGR 12-21
Fixed Internet accounts (000s)* Fixed Internet accounts added (000s)											
Fixed Internet accounts penetration %											
*SFI accounts were estimated by the Arab Advisors Group											
Internet users (000s)*											
Internet users penetration %											
		ı	ı		ı						
Total country Int'l Internet bandwidth Mbps* Bandwidth added Mbps										L	
Bandwidth growth % *Estimated											
TELECOMS INFRASTRUCTURE										CAGR 12-16	CAGR 17-21 CAGR 12-21
Number of fixed operators											
Mainlines (000s)											
Mainlines added (000s) Growth %											
Mainlines penetration %											
Residential mainlines %											
Household penetration %											
Residential mainlines (000s)											
Business mainlines %											T
Business mainlines (000s)									-		
DSL/ Fixed broadband subscriptions (000s) DSL/ Fixed broadband subscriptions added (000s)											
Growth %											
DSL/ Fixed broadband subscriptions as a % of total fixed Internet accounts											
Number of cellular operators Cellular subscriptions (000s)											
Cellular subscriptions added (000s)										,	+
Growth % Cellular penetration %											
Prepaid cellular subscriptions (000s) Prepaid cellular subscriptions added (000s)										L	
% of total market additions											
Prepaid cellular subscriptions growth % Prepaid cellular subscriptions as a % of total cellular subscriptions											
	1	1	1					1			
Postpaid cellular subscriptions (000s) Postpaid cellular subscriptions added (000s)										L	
% of total market additions											
Postpaid cellular subscriptions growth % Postpaid cellular subscriptions as a % of total cellular subscriptions				 							
		ı.	ı.					T			
Mobile broadband accounts (000s) Mobile broadband accounts added (000s)											
Mobile broadband growth %											
Mobile broadband accounts as a % of total cellular subscriptions Mobile broadband accounts include dedicated data SIMs and accounts that allow for voice and data	1	1	1	1			I I	1	1		
		ı	ı		1		T T				
Dedicated data SIMs (000s) Dedicated data SIMs added (000s)	<u> </u>						<u> </u>				
% of total market additions											
Dedicated data SIMs growth % Dedicated data SIMs as a % of total cellular subscriptions											
Dedicated data SIMs are mobile broadband connections that are exclusively used for Internet access	ss, such as USB dongle co	nnections		•							
Handset SIMs (000s)	<u> </u>		<u> </u>								<u> </u>
Handset SIMs added (000s)	1					-				•	
% of total market additions Handset SIMs growth %											
Handeet STMs as a % of total cellular subscriptions	and data										
Handset SIMs are accounts available for cellular handsets that either allow for voice only or voice a	anu ua(8										

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CAGR 12-16 CAGR 17-21 CAGR 12-21													COMPOUND ANNUAL GROWTH RATE (CAGR)		
	TELECOM REVENUES										CAGR 12-16	CAGR 17-21	CAGR 12-21		
	PSTN														
CELLUAR Cellular revenues (USS 000)*															
Cellular revenues (USS 000)*	Monthly ARPU (US\$)*														
Cellular revenues (USS 000)*															
Nonthy ARPU (USS)*	CELLULAR														
Postoald cellular revenues (USS 0000)*															
Monthly ARPU (USS)*	Monthly ARPU (US\$)*														
Monthly ARPU (USS)*		,			,	,									
Prepaid cellular revenues (US\$ 000s)*	Postpaid cellular revenues (US\$ 000s)*														
Prepaid cellular revenues (USS 000s)*															
Monthly ARPU (USS)*	% of total revenues	1			1	1									
Monthly ARPU (USS)*															
Monthly ARPU (USS)*													,		
So of total revenues (USS 000s)*															
Mobile data revenues (US\$ 000s)* % of total service revenues*															
% of total service revenues	% of total revenues														
% of total service revenues													1		
Mobile voice revenues (USS 000s)* % of total service revenues* INTERNET Fixed Internet revenues (USS 000)* Monthly ARPU (USS)* Monthly ARPU (USS)* Monthly ARPU (USS)*															
9% of total service revenues* INTERNET Fixed Internet revenues (US\$ 000)* Monthly ARPU (US\$)*	% of total service revenues*														
9% of total service revenues* INTERNET Fixed Internet revenues (US\$ 000)* Monthly ARPU (US\$)*													1		
INTERNET Fixed Internet revenues (USS 900)*	Mobile voice revenues (US\$ 000s)*												J		
Fixed Internet revenues (USS 000)* Honthin ARPU (SUSS)*	% of total service revenues*		l				1	l	1						
Fixed Internet revenues (USS 000)* Honthin ARPU (SUSS)*															
Monthly ARPU (USS)*													,		
	Fixed Internet revenues (US\$ 000)*												ļ		

Population

Population (000s)

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1
1
2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

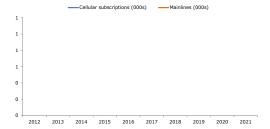
Total country bandwidth

Mobile broadband and fixed broadband lines

____Mobile broadband accounts (000s) _____DSL/ Fixed broadband subscriptions (000s)

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Cellular and fixed voice lines



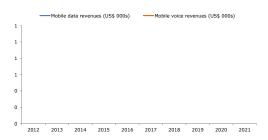
PSTN revenues



Postpaid/prepaid revenues



Mobile Data/Voice revenues



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