

Qatar Telecommunications Market Indicators and Projections July 2017

DEMOGRAPHICS	2012	2013 2014	2015	2016	2017	2018	2019	2020	2021	COMPOUND ANNUAL GROWTH RATE CAGR 12-16 CAGR 17-21 CAGR 12-21
Population (000s)										
Population growth (000s)										
Population growth % Number of households (000s)*										
Households growth (000s)										
Household size										
*Estimated										
ECONOMY										
GDP (US\$ millions) GDP per capita (US\$)					1					
IT AND INTERNET INFRASTRUCTURE										
Fixed Internet accounts (000s)*										
Fixed Internet accounts added (000s)										
Fixed Internet accounts penetration %										
Internet users (000s)*										
Internet users penetration %										· · · · · · · · · · · · · · · · · · ·
Total country Int'l Internet bandwidth Mbps* Bandwidth added Mbps										
Bandwidth growth %					1			1		1
*Estimated		•							,	
TELECOMS INFRASTRUCTURE										
Number of fixed voice operators										1
Mainlines (000s)										
Mainlines added (000s)										,
Growth % Mainlines penetration %										
riamines penetration 70		· · · · · · · · · · · · · · · · · · ·								
Fixed broadband subscriptions (000s)*										,
Fixed broadband subscriptions added (000s) Growth %										
Fixed broadband subscriptions as a % of total fixed Internet										1
accounts		 								
Number of cellular operators										•
Cellular subscriptions (000s)										
Cellular subscriptions added (000s)										
Growth % Cellular penetration %										•
			*	*					•	
Prepaid cellular subscriptions (000s)*										,
Prepaid cellular subscriptions added (000s) Prepaid cellular subscriptions growth %										
Prepaid cellular subscriptions growth % Prepaid cellular subscriptions as a % of total cellular					1			1		1
subscriptions										
Postpaid cellular subscriptions (000s) Postpaid cellular subscriptions added (000s)					 			 	1	
Postpaid cellular subscriptions growth %					1			1		1
Postpaid cellular subscriptions as a % of total cellular subscriptions										
Mobile broadband accounts (000s)*										
Mobile broadband accounts added (000s) Mobile broadband growth %										
Mobile broadband accounts as a % of total cellular					1			1		1
subscriptions					L					
Dedicated data SIMs (000s)*					T .			1		
Dedicated data SIMs added (000s)			<u> </u>	<u> </u>						
Dedicated data SIMs growth %										į
Dedicated data SIMs as a % of total cellular subscriptions										
Handset SIMs (000s)*									1	
Handset SIMs (000s)* Handset SIMs added (000s)					<u> </u>			<u> </u>		
Handset SIMs growth %										i
Handset SIMs as a % of total cellular subscriptions	l	ļ	1	1		l	l			
*Estimated										

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TELECOM REVENUES											
FIXED VOICE											
Fixed voice revenues (US\$ 000)*											
Monthly ARPU (US\$)											
CELLULAR											
Cellular revenues (US\$ 000)											
Monthly ARPU (US\$)											
Postpaid cellular revenues (US\$ 000s)*											
Monthly ARPU (US\$)											
% of total cellular revenues									·	,	
Prepaid cellular revenues (US\$ 000s)*											
Monthly ARPU (US\$)											
% of total cellular revenues											
Mobile data Revenues (US\$ 000s)*											
% of total cellular revenues											
Mobile voice revenues (US\$ 000s)*											
% of total cellular revenues											
FIXED INTERNET											
Fixed Internet revenues (US\$ 000)*											
Monthly ARPU (US\$)											

*Estimated

Population

—Population (000s)

1
1
1
0
0
2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

Total country bandwidth

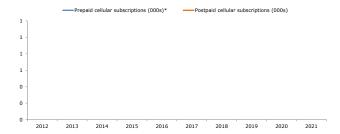
Cellular and fixed voice lines

Mainlines (000s) —Cellular subscriptions (000s)

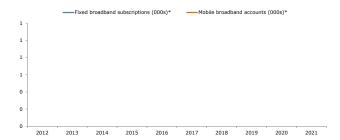
1
1
1
0
0
2012 2013 2014 2015 2016 2017 2018 2019 2020 2021

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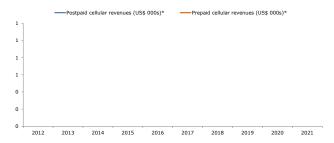
Postpaid/prepaid celllular subscriptions



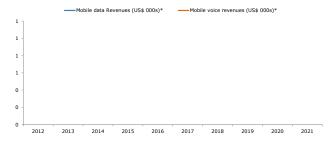
Mobile broadband and fixed broadband lines



Postpaid/prepaid revenues



Data/Voice mobile revenues



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