

Oman Telecommunications Market Indicators and Projections September 2015

| DEMOGRAPHICS | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | COMPOUND ANNUAL GROWTH RATE (CAGR) | | |
|---|------|------|------|------|------|------|------|------|------|------|------------------------------------|------------|------------|
| | | | | | | | | | | | CAGR 10-14 | CAGR 15-19 | CAGR 10-19 |
| Population (000s) | | | | | | | | | | | | | |
| Population growth (000s) | | | | | | | | | | | | | |
| Population growth % | | | | | | | | | | | | | |
| Number of households (000s)* | | | | | | | | | | | | | |
| Households growth (000s) | | | | | | | | | | | | | |
| Household size | | | | | | | | | | | | | |
| <small>*Estimated</small> | | | | | | | | | | | | | |
| ECONOMY | | | | | | | | | | | | | |
| GDP (US\$ millions) | | | | | | | | | | | | | |
| GDP per capita (US\$) | | | | | | | | | | | | | |
| IT AND INTERNET INFRASTRUCTURE | | | | | | | | | | | | | |
| Fixed Internet subscriptions (000s) | | | | | | | | | | | | | |
| Fixed Internet subscriptions added (000s) | | | | | | | | | | | | | |
| Fixed Internet subscriptions penetration % | | | | | | | | | | | | | |
| Internet users (000s)* | | | | | | | | | | | | | |
| Internet users penetration % | | | | | | | | | | | | | |
| <small>*Internet users are estimated by the Arab Advisors Group.</small> | | | | | | | | | | | | | |
| Total country Int'l Internet bandwidth mbps | | | | | | | | | | | | | |
| Bandwidth added mbps | | | | | | | | | | | | | |
| Bandwidth growth % | | | | | | | | | | | | | |
| TELECOMS INFRASTRUCTURE | | | | | | | | | | | | | |
| Number of fixed voice operators | | | | | | | | | | | | | |
| Mainlines (000s) | | | | | | | | | | | | | |
| Mainlines added (000s) | | | | | | | | | | | | | |
| Growth % | | | | | | | | | | | | | |
| Mainlines penetration % | | | | | | | | | | | | | |
| Residential mainlines %* | | | | | | | | | | | | | |
| Household penetration % | | | | | | | | | | | | | |
| Residential mainlines (000s) | | | | | | | | | | | | | |
| <small>*Estimated</small> | | | | | | | | | | | | | |
| Business mainlines %* | | | | | | | | | | | | | |
| Business mainlines (000s) | | | | | | | | | | | | | |
| <small>*Estimated</small> | | | | | | | | | | | | | |
| Payphones as % of mainlines | | | | | | | | | | | | | |
| Payphones (000s) | | | | | | | | | | | | | |
| Fixed broadband subscriptions (000s) | | | | | | | | | | | | | |
| Fixed broadband subscriptions added (000s) | | | | | | | | | | | | | |
| Growth % | | | | | | | | | | | | | |
| Fixed broadband subscriptions as a % of total fixed Internet subscriptions | | | | | | | | | | | | | |
| DSL subscriptions (000s) | | | | | | | | | | | | | |
| DSL subscriptions added (000s) | | | | | | | | | | | | | |
| Growth % | | | | | | | | | | | | | |
| DSL subscriptions as a % of total fixed broadband subscriptions | | | | | | | | | | | | | |
| Fixed Wireless broadband subscriptions (000s) | | | | | | | | | | | | | |
| Fixed wireless broadband subscriptions added (000s) | | | | | | | | | | | | | |
| Growth % | | | | | | | | | | | | | |
| Wireless broadband subscriptions as a % of total fixed broadband subscriptions | | | | | | | | | | | | | |
| Leased line subscriptions / FTTx (000s) | | | | | | | | | | | | | |
| Leased line subscriptions / FTTx subscriptions added (000s) | | | | | | | | | | | | | |
| Growth % | | | | | | | | | | | | | |
| Leased line subscriptions / FTTx as a % of total fixed broadband subscriptions | | | | | | | | | | | | | |
| Number of cellular operators | | | | | | | | | | | | | |
| Number of Mobile Virtual Network Operators | | | | | | | | | | | | | |
| Cellular subscriptions (000s) | | | | | | | | | | | | | |
| Cellular subscriptions added (000s) | | | | | | | | | | | | | |
| Growth % | | | | | | | | | | | | | |
| Cellular penetration % | | | | | | | | | | | | | |
| Number of MVNO subscriptions (000s) | | | | | | | | | | | | | |
| MVNO subscriptions added (000s) | | | | | | | | | | | | | |
| MVNO subscriptions growth % | | | | | | | | | | | | | |
| MVNO subscriptions as a % of total cellular subscriptions | | | | | | | | | | | | | |
| Number of MNO subscriptions (000s) | | | | | | | | | | | | | |
| MNO subscriptions added (000s) | | | | | | | | | | | | | |
| MNO subscriptions growth % | | | | | | | | | | | | | |

| MNO subscriptions as a % of total cellular subscriptions | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|------|------|------|------|------|------|------|------|------|------|
| Prepaid cellular subscriptions (000s) | | | | | | | | | | |
| Prepaid cellular subscriptions added (000s) | | | | | | | | | | |
| Prepaid cellular subscriptions growth % | | | | | | | | | | |
| Prepaid cellular subscriptions as a % of total cellular subscriptions | | | | | | | | | | |
| Postpaid cellular subscriptions (000s) | | | | | | | | | | |
| Postpaid cellular subscriptions added (000s) | | | | | | | | | | |
| Postpaid cellular subscriptions growth % | | | | | | | | | | |
| Postpaid cellular subscriptions as a % of total cellular subscriptions | | | | | | | | | | |
| Dedicated data SIMs (000s) | | | | | | | | | | |
| Dedicated data SIMs added (000s) | | | | | | | | | | |
| Dedicated data SIMs growth % | | | | | | | | | | |
| Dedicated data SIMs as a % of total cellular subscriptions | | | | | | | | | | |
| Handset SIMs (000s) | | | | | | | | | | |
| Handset SIMs added (000s) | | | | | | | | | | |
| Handset SIMs growth % | | | | | | | | | | |
| Handset SIMs as a % of total cellular subscriptions | | | | | | | | | | |

| CAGR 10-14 | CAGR 15-19 | CAGR 10-19 |
|------------|------------|------------|
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| TELECOM REVENUES | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|------|------|------|------|------|------|------|------|------|------|
| Fixed voice | | | | | | | | | | |
| Fixed voice revenues (US\$ 000) | | | | | | | | | | |
| Monthly ARPU (US\$) | | | | | | | | | | |
| CELLULAR | | | | | | | | | | |
| Cellular revenues (US\$ 000) | | | | | | | | | | |
| Monthly ARPU (US\$) | | | | | | | | | | |
| Postpaid cellular revenues (US\$ 000s)* | | | | | | | | | | |
| Monthly ARPU (US\$)* | | | | | | | | | | |
| % of total cellular revenues | | | | | | | | | | |
| Prepaid cellular revenues (US\$ 000s)* | | | | | | | | | | |
| Monthly ARPU (US\$) | | | | | | | | | | |
| % of total cellular revenues | | | | | | | | | | |
| Mobile data revenues (US\$ 000s)* | | | | | | | | | | |
| % of total cellular revenues | | | | | | | | | | |
| Mobile voice revenues (US\$ 000s)* | | | | | | | | | | |
| % of total cellular revenues | | | | | | | | | | |
| FIXED INTERNET | | | | | | | | | | |
| Fixed Internet revenues (US\$ 000) | | | | | | | | | | |
| Monthly ARPU (US\$) | | | | | | | | | | |

| COMPOUND ANNUAL GROWTH RATE (CAGR) | | |
|------------------------------------|------------|------------|
| CAGR 10-14 | CAGR 15-19 | CAGR 10-19 |
| | | |

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* Postpaid/prepaid, and data/voice revenue split was estimated by the Arab Advisors Group.
 Note: Number of Prepaid Cellular Subscriptions includes the number of MVNO subscriptions.

Population

Total country bandwidth

Cellular lines

Fixed voice subscriptions

Cellular revenues

Postpaid/prepaid cellular revenues

Data/Voice revenues

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