

Oman Telecommunications Market Indicators and Projections September 2015

	2010	2011	2012	2013 2014	2015	2016	2017	2018	2019	COMPOUND	ANNUAL GROWTH	RATE (CAGR)
DEMOGRAPHICS	2010	2011	2012	1015	2015	2010	2017	1010	2015	CAGR 10-14	CAGR 15-19	CAGR 10-19
Population (000s)												
Population growth (000s)											•	•
Population growth % Number of households (000s)*												
Households growth (000s)												
Household size *Estimated												
ECONOMY												
GDP (US\$ millions)					_							
GDP per capita (US\$)												
IT AND INTERNET INFRASTRUCTURE					<u> </u>					CAGR 10-14	CAGR 15-19	CAGR 10-19
II AND INTERNET INFRASTRUCTURE										CAGR 10-14	CAGK 15-19	CAGR 10-19
Fixed Internet subscriptions (000s)												
Fixed Internet subscriptions added (000s) Fixed Internet subscriptions penetration %												
Fixed Internet subscribtions benetiation 90	1	1		· · · · · · · · · · · · · · · · · · ·			I.					
h	T	1					r		1		1	
Internet users (000s)* Internet users penetration %				1							l	l
*Internet users are estimated by the Arab Advisors Group.	•	•	•									
Total country Int'l Internet bandwidth mbps									1			
Bandwidth added mbos											1	1
Bandwidth growth %												
TELECOMS INFRASTRUCTURE										CAGR 10-14	CAGR 15-19	CAGR 10-19
										CHOIL 10-14		JAON 20 19
Number of fixed voice operators				 		·					ı	ı
Mainlines (000s) Mainlines added (000s)				1							l	l
Growth %												
Mainlines penetration %				ļ								
Residential mainlines %*												
Household penetration %												
Residential mainlines (000s) *Estimated			l	l								
Business mainlines %*												
Business mainlines (000s) *Estimated					-1		l .				1	1
									,			
Payphones as % of mainlines Payphones (000s)												
		1										
Fixed broadband subscriptions (000s)												
Fixed broadband subscriptions added (000s) Growth %												
Fixed broadband subscriptions as a % of total fixed Internet subscriptions												
DSL subscriptions (000s)	1	1			_							
DSL subscriptions (000s) DSL subscriptions added (000s)			<u> </u>							-	1	1
Growth %												
DSL subscriptions as a % of total fixed broadband subscriptions	1	1	1	1			1	1				
Fixed Wireless broadband subscriptions (000s)												
Fixed wireless broadband subscriptions added (000s)				 		·						
Growth % Wireless broadband subscriptions as a % of total fixed broadband subscriptions				1								
											I	ı
Leased line subscriptions / FTTx (000s) Leased line subscriptions / FTTx subscriptions added (000s)			 	 							1	1
Growth %												
Leased line subscriptions / FTTx as a % of total fixed broadband subscriptions	ļ	ļ		ļ		·						
Number of cellular operators												
Number of Mobile Virtual Network Operators												
Cellular subscriptions (000s) Cellular subscriptions added (000s)			-	 	-						l	l
Growth %			<u> </u>									
Cellular penetration %												
Number of MVNO subscriptions (000s)										CAGR 10-14	CAGR 15-19	CAGR 10-19
MVNO subscriptions added (000s)											1	1
MVNO subscriptions growth %												
MVNO subscriptions as a % of total cellular subscriptions	1	I	1	1	1		1	1				
Number of MNO subscriptions (000s)												
MNO subscriptions added (000s) MNO subscriptions growth %				 								
PHYO SUDSCHIDUOUS GLOWIII 76	1	-	1	1			l					

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MNO subscriptions as a % of total cellular subscriptions									
		•			•			<u>'</u>	•
									CAGR 10-14 CAGR 15-19 CAGR 10-19
Prepaid cellular subscriptions (000s)									CAGRIO 14 CAGRIO 15
Propaid collular subscriptions added (000s)									
Prepaid cellular subscriptions added (000s) Prepaid cellular subscriptions growth %				+		 			
Prepaid cellular subscriptions as a % of total cellular subscriptions				+		 			
Frebald Celiulai Subscribtions as a % of total Celiulai Subscribtions		I	1	I	I .	1			1
Postpaid collular subscriptions (000s)		1	1	1	1	1			
Postpaid cellular subscriptions (000s) Postpaid cellular subscriptions added (000s)				+		 			
Postpaid cellular subscriptions growth %				+		 			
Postpaid cellular subscriptions as a % of total cellular subscriptions				+		 			
Postbald Cellular Subscribtions as a 76 of total Cellular Subscribtions		I	1	I	I .	1			1
Dedicated data SIMs (000s)		1	1	1	1	1			1
Dedicated data SIMS (0005)				+		 			
Dedicated data SIMs added (000s) Dedicated data SIMs growth %		-		+			+		
Dedicated data SIMS growth 16			1				+		•
Dedicated data SIMs as a % of total cellular subscriptions		1	1		1	1	1		
	1					_			٦
Handset SIMs (000s)									
Handset SIMs added (000s)									
Handset SIMs growth %									
Handset SIMs as a % of total cellular subscriptions									
	2010	2011	2012	2013	2014	2015	2016 2017	2018 2019	
TELECOM REVENUES									COMPOUND ANNUAL GROWTH RATE (CAGR)
TELECOM REVENUES									
Fixed voice									
Fixed voice Fixed voice revenues (US\$ 000)									
Fixed voice									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$)									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELLULAR									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELUIJAR Cellular revenues (US\$ 000)									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELLULAR									
Fixed volice Fixed volice revenues (US\$ 000) Monthly ARPU (US\$) CELLULAR Cellular revenues (US\$ 000) Monthly ARPU (US\$)									
Fixed volice Fixed volice revenues (US\$ 000) Monthly ARPU (US\$) CELLULAR Cellular revenues (US\$ 000) Monthly ARPU (US\$)									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELLULAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postbald cellular revenues (US\$ 000s)* Monthly ARPU (US\$)*									
Fixed volice Fixed volice revenues (US\$ 000) Monthly ARPU (US\$) CELLULAR Cellular revenues (US\$ 000) Monthly ARPU (US\$)									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELLULAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postbald cellular revenues (US\$ 000s)* Monthly ARPU (US\$)* 9s of total cellular revenues									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELULIAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postosid cellular revenues (US\$ 000s)* Monthly ARPU (US\$)* % of total cellular revenues (US\$ 000s)*									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELLULAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Dostabl cellular revenues (US\$ 000s)* Monthly ARPU (US\$) % of total cellular revenues Precaid cellular revenues Precaid cellular revenues Monthly ARPU (US\$)									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELULIAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postosid cellular revenues (US\$ 000s)* Monthly ARPU (US\$)* % of total cellular revenues (US\$ 000s)*									
Fixed voice Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELULAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postabal Gallular revenues (US\$ 000s)* Monthly ARPU (US\$) ** ** ** ** ** ** ** ** ** ** ** ** *									
Fixed volce Fixed volce revenues (US\$ 000) Monthly ARPU (US\$) CELULIAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postbaid cellular revenues (US\$ 000s)* Monthly ARPU (US\$)* % of total cellular revenues Prepaid cellular revenues Prepaid cellular revenues Whonthly ARPU (US\$) % of total cellular revenues Whonthly ARPU (US\$) % of total cellular revenues Monthly ARPU (US\$) % of total cellular revenues (US\$ 000s)* Monthly ARPU (US\$) Monthly ARPU (US\$)									
Fixed voice Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELULAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postabal Gallular revenues (US\$ 000s)* Monthly ARPU (US\$) ** ** ** ** ** ** ** ** ** ** ** ** *									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELULAR Celiular revenues (US\$ 000) Monthly ARPU (US\$) Postbald cellular revenues (US\$ 000a)* Monthly ARPU (US\$)* % of total cellular revenues Prepaid cellular revenues Prepaid cellular revenues Whonthly ARPU (US\$) % of total cellular revenues Whost of total cellular revenues Monthly ARPU (US\$) % of total cellular revenues Whost of total cellular revenues Whost of total cellular revenues Whost of total cellular revenues									
Fixed volce Fixed volce revenues (US\$ 000) Monthly ARPU (US\$) CELULIAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postbaid cellular revenues (US\$ 000s)* Monthly ARPU (US\$)* % of total cellular revenues Prepaid cellular revenues Prepaid cellular revenues Whonthly ARPU (US\$) % of total cellular revenues Whonthly ARPU (US\$) % of total cellular revenues Monthly ARPU (US\$) % of total cellular revenues (US\$ 000s)* Monthly ARPU (US\$) Monthly ARPU (US\$)									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELULIAR CELULIAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postosid cellular revenues (US\$ 000s)* Monthly ARPU (US\$) %s of total cellular revenues (US\$ 000s)* Monthly ARPU (US\$) %s of total cellular revenues (US\$ 000s)* Monthly ARPU (US\$) %s of total cellular revenues Mobile voice revenues (US\$ 000s)* %s of total cellular revenues Mobile voice revenues (US\$ 000s)*									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELULAR Celiular revenues (US\$ 000) Monthly ARPU (US\$) Postbald cellular revenues (US\$ 000a)* Monthly ARPU (US\$)* % of total cellular revenues Prepaid cellular revenues Prepaid cellular revenues Whonthly ARPU (US\$) % of total cellular revenues Whost of total cellular revenues Monthly ARPU (US\$) % of total cellular revenues Whost of total cellular revenues Whost of total cellular revenues Whost of total cellular revenues									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELULIAR CELULIAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postoald cellular revenues (US\$ 000s)* Monthly ARPU (US\$)* % of total cellular revenues Freoald cellular revenues Freoald cellular revenues Wood total cellular revenues Monthly ARPU (US\$)* % of total cellular revenues Monthly ARPU (US\$) % of total cellular revenues Mobile voice revenues (US\$ 000s)* % of total cellular revenues Mobile voice revenues (US\$ 000s)* % of total cellular revenues Mobile voice revenues (US\$ 000s)* % of total cellular revenues									
Fixed voice Fixed voice revenues (US\$ 000) Monthly ARPU (US\$) CELULIAR CELULIAR Cellular revenues (US\$ 000) Monthly ARPU (US\$) Postosid cellular revenues (US\$ 000s)* Monthly ARPU (US\$) %s of total cellular revenues (US\$ 000s)* Monthly ARPU (US\$) %s of total cellular revenues (US\$ 000s)* Monthly ARPU (US\$) %s of total cellular revenues Mobile voice revenues (US\$ 000s)* %s of total cellular revenues Mobile voice revenues (US\$ 000s)*									CORPOIND ARROAD SIGNAY IN ART (CASH) CAGR 10-14 CAGR 15-19 CAGR 10-19

Monthly ARPU (US\$)
* Postpaid/prepaid, and data/voice revenue split was estimated by the Arab Advisors Group
Note: Number of Prepaid Cellular Subscriptions includes the number of MVNO subscriptions.

Population

Total country bandwidth

Cellular lines

Fixed voice subscriptions

Cellular revenues

Postpaid/prepaid cellular revenues

Data/Voice revenues

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