

## Qatar Telecommunications Market Indicators and Projections July 2015

A Nember of the	GROUT JAN AND JAN												
Arab Jordan Investment Bank Group	2010				2014		2016	2017			COMPOUND	ANNUAL GROWTH	
DEMOGRAPHICS	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		CAGR 15-19	
Population (000s)													
Population growth (000s)													
Population growth % Number of households (000s)*													
Households growth (000s)													
Household size*													
*Estimated													
ECONOMY													
GDP (US\$ millions)				1									
GDP per capita (US\$)													
IT AND INTERNET INFRASTRUCTURE											CAGR 10-14	CAGR 15-19	CAGR 10-19
Fixed Internet accounts (000s)					1								
Fixed Internet accounts added (000s)												•	• •
Fixed Internet accounts penetration %													
Note: Fixed Internet accounts are estimated, with the expection of year 2009.			<u>.</u>										
Internet users (000s)*													
Internet users penetration % *Estimated			1										
Estimated													
TELECOMS INFRASTRUCTURE											CAGR 10-14	CAGR 15-19	CAGR 10-19
Number of fixed voice operators													
Mainlines (000s)													
Mainlines added (000s) Growth %													
Mainlines penetration %													
Fixed broadband subscriptions (000s)													
Fixed broadband subscriptions added (000s) Growth %													
Fixed broadband subscriptions as a % of total fixed broadband accounts													
Number of cellular operators													
Cellular subscriptions (000s)													
Cellular subscriptions added (000s) Growth %													
Cellular penetration %													
Prepaid cellular subscriptions (000s)*													
Prepaid cellular subscriptions added (000s) Prepaid cellular subscriptions growth %													
Prepaid cellular subscriptions as a % of total cellular subscriptions													
	1	1	1	r								1	,
Postpaid cellular subscriptions (000s)* Postpaid cellular subscriptions added (000s)													II
Postpaid cellular subscriptions growth %													
Postpaid cellular subscriptions as a % of total cellular subscriptions													
Dedicated data SIMs (000s)*		r	1	1	т т				1	1			r
Dedicated data SIMs added (000s)											L	n	
Dedicated data SIMs growth %													
Dedicated data SIMs as a % of total cellular subscriptions	1		1	1									
Handset SIMs (000s)*					1	1	1	1	1		-		1
Handset SIMs added (000s)													
Handset SIMs growth %													
Handset SIMs as a % of total cellular subscriptions *Estimated	1	1	1	1	1								

TELECOM REVENUES											
FIXED VOICE											
FIXED VOICE Fixed voice revenues (US\$ 000)											
Monthly ARPU (US\$)											
CELLULAR		1									
Cellular revenues (US\$ 000)											
Monthly ARPU (US\$)											
Postpaid cellular revenues (US\$ 000s)*											
Monthly ARPU (US\$)											
% of total cellular revenues											
Prepaid cellular revenues (US\$ 000s)*											
Monthly ARPU (US\$)											
% of total cellular revenues											
Mobile data Revenues (US\$ 000s)*											
% of total cellular revenues											
Mobile voice revenues (US\$ 000s)*											
% of total cellular revenues											
FIXED INTERNET											
Fixed Internet revenues (US\$ 000)*											
Monthly ARPU (US\$)											
*Estimated											

Population

Fixed Internet accounts

Mainlines (fixed voice lines)

Cellular subscriptions

Postpaid / prepaid cellular revenues

Mobile Data/Voice revenues

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