



## Qatar Telecommunications Market Indicators and Projections June 2016

DEMOGRAPHICS	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	COMPOUND ANNUAL GROWTH RATE (CAGR)		
											CAGR 11-15	CAGR 16-20	CAGR 11-20
<b>Population (000s)</b>													
Population growth (000s)													
Population growth %													
<b>Number of households (000s)*</b>													
Households growth (000s)													
Household size*													
*Estimated													
<b>ECONOMY</b>													
<b>GDP (US\$ millions)</b>													
<b>GDP per capita (US\$)</b>													
<b>IT AND INTERNET INFRASTRUCTURE</b>													
<b>Fixed Internet accounts (000s)</b>													
Fixed Internet accounts added (000s)													
<b>Fixed Internet accounts penetration %</b>													
Note: Fixed Internet accounts are estimated, with the exception of year 2009.													
<b>Internet users (000s)*</b>													
<b>Internet users penetration %</b>													
*Estimated													
<b>TELECOMS INFRASTRUCTURE</b>													
<b>Number of fixed voice operators</b>													
<b>Mainlines (000s)</b>													
Mainlines added (000s)													
Growth %													
<b>Mainlines penetration %</b>													
<b>Fixed broadband subscriptions (000s)</b>													
Fixed broadband subscriptions added (000s)													
Growth %													
Fixed broadband subscriptions as a % of total fixed broadband accounts													
<b>Number of cellular operators</b>													
<b>Cellular subscriptions (000s)</b>													
Cellular subscriptions added (000s)													
Growth %													
<b>Cellular penetration %</b>													
<b>Prepaid cellular subscriptions (000s)*</b>													
Prepaid cellular subscriptions added (000s)													
Prepaid cellular subscriptions growth %													
Prepaid cellular subscriptions as a % of total cellular subscriptions													
<b>Postpaid cellular subscriptions (000s)*</b>													
Postpaid cellular subscriptions added (000s)													
Postpaid cellular subscriptions growth %													
Postpaid cellular subscriptions as a % of total cellular subscriptions													
<b>Dedicated data SIMs (000s)*</b>													
Dedicated data SIMs added (000s)													
Dedicated data SIMs growth %													
Dedicated data SIMs as a % of total cellular subscriptions													
<b>Handset SIMs (000s)*</b>													
Handset SIMs added (000s)													
Handset SIMs growth %													
Handset SIMs as a % of total cellular subscriptions													
*Estimated													

TELECOM REVENUES	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	COMPOUND ANNUAL GROWTH RATE (CAGR)			
											CAGR 11-15	CAGR 16-20	CAGR 11-20	
<b>FIXED VOICE</b>														
Fixed voice revenues (US\$ 000)														
Monthly ARPU (US\$)														
<b>CELLULAR</b>														
Cellular revenues (US\$ 000)														
Monthly ARPU (US\$)														
Postpaid cellular revenues (US\$ 000s)*														
Monthly ARPU (US\$)														
% of total cellular revenues														
Prepaid cellular revenues (US\$ 000s)*														
Monthly ARPU (US\$)														
% of total cellular revenues														
Mobile data Revenues (US\$ 000s)*														
% of total cellular revenues														
Mobile voice revenues (US\$ 000s)*														
% of total cellular revenues														
<b>FIXED INTERNET</b>														
Fixed Internet revenues (US\$ 000)*														
Monthly ARPU (US\$)														

\*Estimated

Population

Fixed Internet accounts

Mainlines (fixed voice lines)

Cellular subscriptions

Postpaid / prepaid cellular revenues

Mobile Data/Voice revenues

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