

Saudi Arabia Telecommunications Market Indicators and Projections October 2015

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	COMPOUND A	NNUAL GROWTH	RATE (CAGR)
DEMOGRAPHICS											CAGR 09-13	CAGR 14-18	CAGR 09-18
Population (000s)													
Population growth (000s)													
Population growth % Number of households (000s)*												ı	
Households growth (000s)													
Household size *Estimated													
ECONOMY													
GDP (US\$ millions)						1							
GDP per capita (US\$)						1							
IT AND INTERNET INFRASTRUCTURE											CAGP 09-13	CAGR 14-18	CAGR 09-18
•											CHOIC 05 15	CAGIC 2-7-20	CACK 05 10
Fixed Internet accounts (000s)* Fixed Internet accounts added (000s)													
Fixed Internet accounts penetration %													
*The dialup component of total Internet accounts were estimated by the Arab Advisors Group													
Internet users (000s)*													
Internet users penetration %						1							
*Internet users historical figures are as reported by Saudi Arabia's regulator, the CITC.													
Total country Int'l Internet bandwidth Mbps													
Bandwidth added Mbps Bandwidth growth %													
TELECOMS INFRASTRUCTURE											CAGR 09-13	CAGR 14-18	CAGR 09-18
Number of fixed operators Mainlines (000s)												ı	1
Mainlines added (000s)											ļ	1	
Growth % Mainlines penetration %													
						1							
Residential mainlines %													
Household penetration % Residential mainlines (000s)												1	
													1
Business mainlines % Business mainlines (000s)												1	
business mainines (000s)												1	
Fixed broadband subscriptions (000s)													
Fixed broadband subscriptions added (000s) Growth %													
Fixed broadband subscriptions as a % of total Internet accounts													
DSL subscriptions (000s)		1		I	I					1		I	
DSL subscriptions added (000s)											-		
Growth %													
DSL subscriptions as a % of total fixed broadband						1	I	I	I	I			
Fixed Wireless broadband lines (000s)													
Wireless broadband lines added (000s) Growth %										 			
Wireless broadband as a % of total fixed broadband													
												1	
Leased subscriptions / FTTX (000s) Leased subscriptions / FTTX lines added (000s)											<u> </u>		
Growth %													
Leased subscriptions / FTTX as a % of total fixed broadband						I							
Number of cellular operators													
Cellular subscriptions (000s)													\Box
Cellular subscriptions added (000s) Growth %						<u> </u>							
Cellular penetration %													
Mobile broadband accounts - Handsets and Dedicated SIMs (000s)												1	
Mobile broadband accounts added (000s)											1	1	
Mobile broadband growth %													
Mobile broadband accounts as a % of total cellular				l	l	1	l .	l .	l .				

© 2015 Arab Advisors Group

Prepaid cellular subscriptions (000s)													
Prepaid cellular subscriptions added (000s)													
% of total market additions													
Prepaid cellular subscriptions growth %													
Prepaid cellular subscriptions as a % of total cellular subscriptions													
	•				•			,		,			
Postpaid cellular subscriptions (000s)													
Postpaid cellular subscriptions added (000s)													
% of total market additions													
Postpaid cellular subscriptions growth %													
Postpaid cellular subscriptions as a % of total cellular subscriptions													
	*				•								
Dedicated data SIMs (000s)													
Dedicated data SIMs (000s) Dedicated data SIMs added (000s)												9	
% of total market additions													
Dedicated data SIMs growth %													
Dedicated data SIMs as a % of total cellular subscriptions													
	•												
Handset SIMs (000s)													
Handset SIMs added (000s)													
% of total market additions													
Handset SIMs growth %													
Handset SIMs as a % of total cellular subscriptions													
Hallaset 3145 as a 70 of total cellular subscriptions			!				1						
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	COMPOUND A	NUAL GROWTH	PATE (CAGE)
TELECOM REVENUES	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	CAGR 09-13		
TELECOM REVENUES											CAGR 03-13	CAGK 14-10	CAGR 03-10
DCTN													
DSTN revenues (IIS\$ 000)*		1		1					1	$\overline{}$			
PSTN PSTN revenues (US\$ 000)* Monthly ARPU (US\$)*				 						_			
Holitily ARTO (05\$)													
		l .											
CELLILAD		1			1					1		l .	
CELLULAR Collular revenues (USE 000)*								I	1				I
CELLULAR Cellular verenues (US\$ 000)*													
CELLULAR Cellular revenues (US\$ 000)* Monthly ARPU (US\$)*													
Monthly ARPU (US\$)*													
Monthly ARPU (US\$)*													
Monthly ARPU (US\$)* Postoaid cellular revenues (US\$ 000s)* Monthly ARPU (US\$)*													
Monthly ARPU (US\$)*													
Monthly ARPU (US\$)* Postoaid cellular revenues (US\$ 000s)* Monthly ARPU (US\$)*													
Monthly ARPU (US\$)* Postoaid cellular revenues (US\$ 000s)* Monthly ARPU (US\$)* % of total revenues													
Monthly ARPU (USS)*													
Monthly ARPU (USS)* Monthly ARPU (USS)* Monthly ARPU (USS)* % of total revenues Prepaid cellular revenues (US\$ 000s)* Monthly ARPU (USS)*													
Monthly ARPU (USS)*													
Monthly ARPU (USS)* Monthly ARPU (USS)* % of total revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues (US\$ 000s)*													
Monthly ARPU (USS)* Postoaid cellular revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues													
Monthly ARPU (USS)* Monthly ARPU (USS)* % of total revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues (US\$ 000s)*													
Monthly ARPU (USS)* % of total revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues Prepaid cellular revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues Mobile data Revenues (US\$ 000s)* % of total service revenues*													
Monthly ARPU (USS)* Postosid cellular revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues Prepaid cellular revenues Wonthly ARPU (USS)* Monthly ARPU (USS)* % of total revenues Mobile data Revenues (US\$ 000s)* Mobile voice revenues* Mobile core revenues (US\$ 000s)*													
Monthly ARPU (USS)* % of total revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues Prepaid cellular revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues Mobile data Revenues (US\$ 000s)* % of total service revenues*													
Monthly ARPU (USS)* Postoaid cellular revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues Prepaid cellular revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues Mobile data Revenues (US\$ 000s)* % of total service revenues* Mobile voice revenues (US\$ 000s)* % of total service revenues (US\$ 000s)* % of total service revenues (US\$ 000s)*													
Monthly ARPU (USS)*													
Monthly ARPU (USS)* Postoaid cellular revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues													
Monthly ARPU (USS)*													
Monthly ARPU (USS)* Postoaid cellular revenues (US\$ 000s)* Monthly ARPU (USS)* % of total revenues													
Monthly ARPU (USS)*													

Total country bandwidth

Mobile broadband lines

Cellular subscriptions

PSTN revenues

Postpaid/prepaid revenues

Mobile Data/Voice revenues

This report has been delivered to Client as part of the subscription to the Arab Advisors Group Strategic Research Service to be used exclusively by its employees.

Although the information in this report has been obtained from sources that Arab Advisors Group believes to be reliable, we do not guarantee its accuracy, and such information may be incomplete or condensed. All opinions and estimates included in this report constitute our judgment as of this date and are subject to change without notice. This report is for information purposes only and is not intended as an offer or solicitation with respect to the purchase or sale of any security. No part of this document may be reproduced without the written permission of Arab Advisors Group.

© 2015 Arab Advisors Group Reproduction Prohibited